



TAP CANCER OUT

2025

ANNUAL REPORT



A WORD FROM OUR EXECUTIVE DIRECTOR

To all Tap Cancer Out Stakeholders and Supporters,

You know that feeling when the plane finally levels off, you hear the ding of the drink service bell, and the pilot comes on the speaker to let you know you've reached cruising altitude. It can be a peaceful moment where you can finally unbuckle and run to the restroom if need be, grab the headphones out of your luggage that you forgot about, or maybe you didn't even notice because you've been sleeping since you plopped into your chair, shut the window, and pulled your hoodie over your eyes. I mean...that's what I do!

We're no startup...we've been at this for 13 years now (15 if you start from the day I was inspired to start Tap Cancer Out), and nearly every year our growth was like a plane ascending, nose up at a certain degree, getting higher and higher in the sky. The last three years we've given gifts exceeding \$1,300,000, which is a far cry from the \$28,000 we gave to the Leukemia & Lymphoma Society in 2012.

Reaching your cruising altitude of 30,000 feet is a great feat for some. **But not when your destination is the moon.**

After 10+ years of (unsustainable) growth, these last three years have been transformational for Tap Cancer Out, even though it could appear to the naked eye that we may have hit our own cruising altitude (believe me, we haven't). In 2025 we did far more than tinker under the hood of Tap Cancer Out, adding incredible team members to our full-time staff, exploring different ways to host Tap Cancer Out events like our No-Gi tournaments, and of course, partnering with the GOATS of the sport (read the section on our Jiu-Jitsu CON experience).

Our story and mission may have inspired some of the most influential people and brands in the sport, yet we never lose sight of how supportive our most prolific fundraisers and fundraising academies can be. Our Top 10 Fundraisers (out of over 3,900) raised over \$180,000 combined. Plus, 48 (!!!) Academies raised over \$10,000 in 2025 alone, an incredible feat and a testament to those instructors who are truly aiming to create a community that is changing the world for good, not just chasing medals. 2025 was truly a year worth celebrating.

As a team we are truly thankful for the TCO community who power this engine and give us the opportunity to dedicate our lives and livelihood to changing the world every day through the sport we love.

Sincerely,

A handwritten signature in black ink, appearing to read "Jon Thomas".

Jon Thomas
Founder and Executive Director

OUR MISSION

To motivate and empower the Brazilian Jiu-Jitsu community to raise awareness and funds for cancer-fighting organizations.

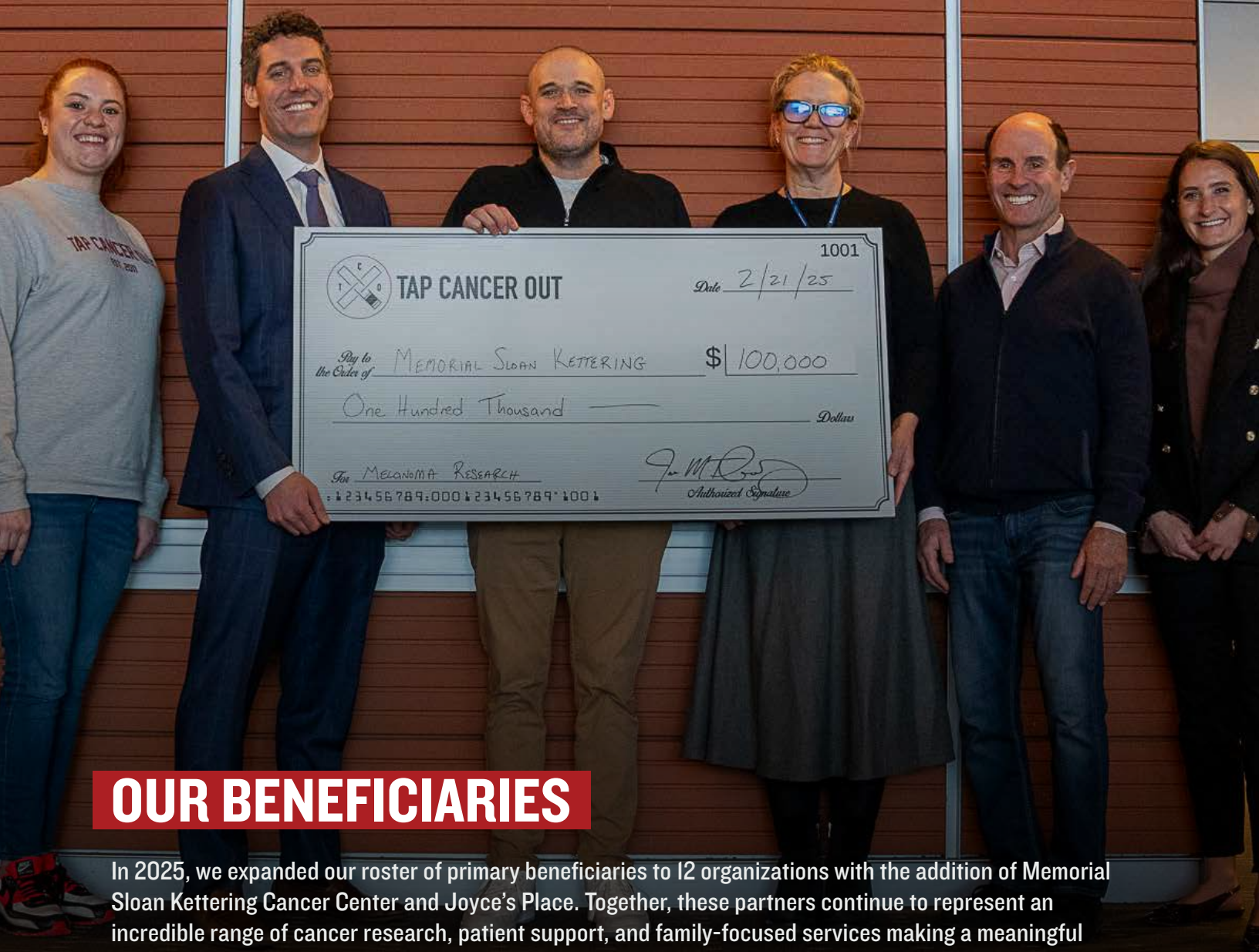
OUR VISION

To give every grappler in the world the opportunity to fight for those in the fight of their lives.

Photo courtesy of Little Pink Houses of Hope



During our visit to Memorial Sloan Kettering's Cancer Center to tour their Melanoma Research Center we presented them with our \$100,000 gift accompanied by Tap Cancer Out supporter Rich Byrne..



OUR BENEFICIARIES

In 2025, we expanded our roster of primary beneficiaries to 12 organizations with the addition of Memorial Sloan Kettering Cancer Center and Joyce's Place. Together, these partners continue to represent an incredible range of cancer research, patient support, and family-focused services making a meaningful impact in communities across the country.

We were honored to present our 12 primary beneficiaries with \$1.4 million in gifts, funding 19 research projects and patient support services. While that total represented a slight decrease from the previous year, our commitment to creating meaningful, measurable impact remained unchanged, and we are proud of the work these gifts helped make possible.

Additionally, as we move into 2026, we aim to create an even stronger connection between our events and the communities that welcome them by directing more support to local hospitals and cancer-care programs nationwide.

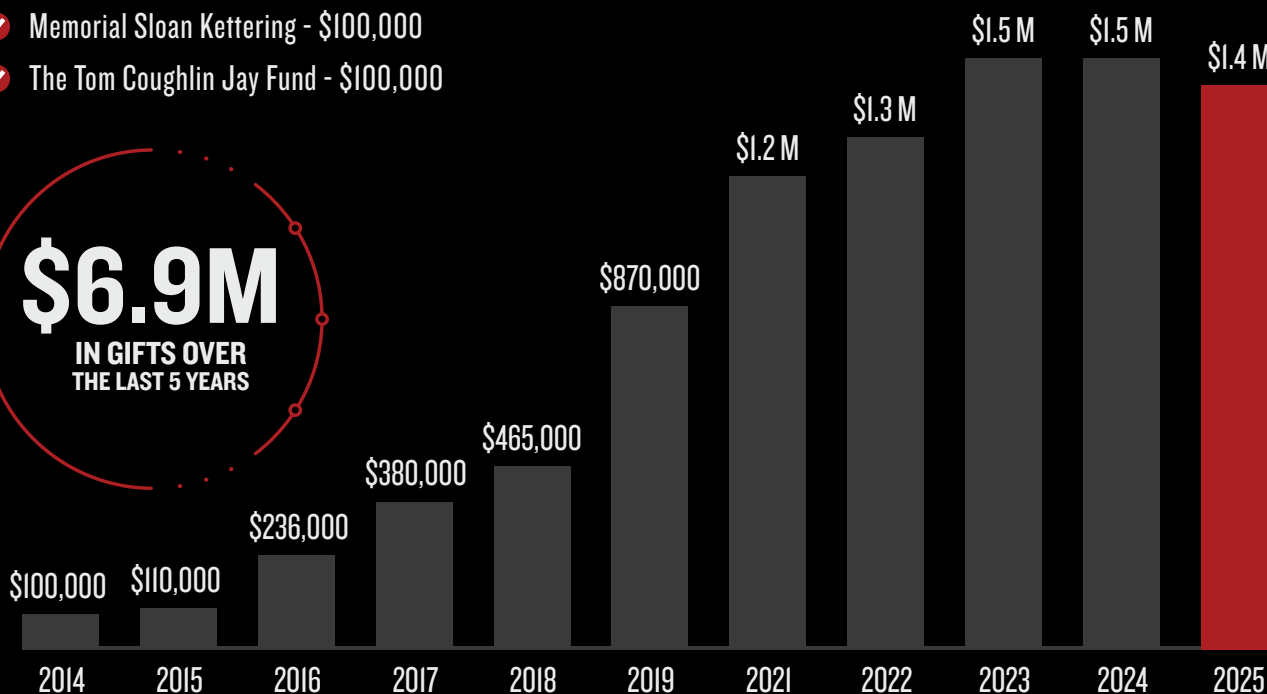


12 PRIMARY BENEFICIARIES

- ✓ Alex's Lemonade Stand Foundation - \$150,000
- ✓ American Brain Tumor Association - \$125,000
- ✓ Camp Sunshine - \$150,000
- ✓ Christopher's Haven - \$75,000
- ✓ Joyce's Place - \$75,000
- ✓ CureCervicalCancer - \$125,000
- ✓ First Descents - \$150,000
- ✓ Isabella Santos Foundation - \$100,000
- ✓ John's Hopkins Pediatric Oncology - \$150,000
- ✓ Little Pink Houses of Hope - \$100,000
- ✓ Memorial Sloan Kettering - \$100,000
- ✓ The Tom Coughlin Jay Fund - \$100,000



\$6.9M
IN GIFTS OVER
THE LAST 5 YEARS







2025 YEAR IN REVIEW



TOURNAMENTS

Phoenix, AZ | San Diego, CA | Jacksonville, FL | Columbus, OH | Atlanta, GA | Baltimore, MD | Charlotte, NC | Dallas, TX | San Antonio, TX | Denver, CO | Marlborough, MA (No-Gi) | New Haven, CT | Jacksonville, FL | Raleigh, NC | Long Island, NY | Charlotte, NC (No-Gi) | Austin, TX | Chicago, IL | Pittsburgh, PA | Philadelphia, PA | Detroit, MI | Danvers, MA

In 2025 we continued to expand and evolve our TCO BJJ Open series, hosting 21 tournaments across 15 U.S. states. Our 19 Gi tournaments were joined by our first-ever No-Gi events in Massachusetts and Charlotte, while an expanded four-city Winter Tour laid the groundwork for continued growth out West. In total, 8,275 competitors joined us on the mats, raising \$2,130,197 with 3,518 competitors—nearly 43%—fundraising.

Massachusetts once again led the way with 867 competitors, while Denver surpassed \$200,000 in total event revenue for the first time, joining Massachusetts, Philadelphia, and Chicago in that exclusive group. We also saw fundraising growth in several established markets, with Raleigh increasing 63% year-over-year, Denver 58%, and Jacksonville 51%.

TOURNAMENT
FUNDS RAISED

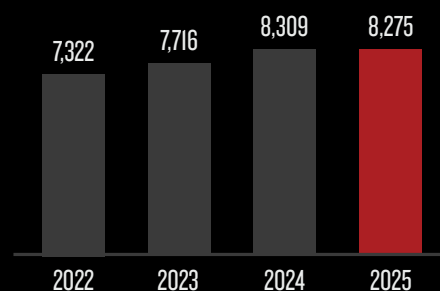
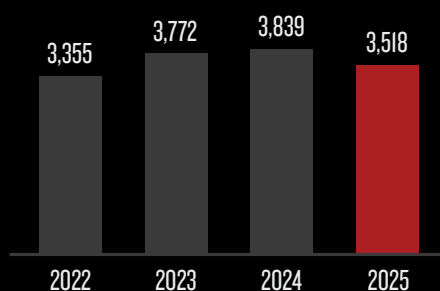
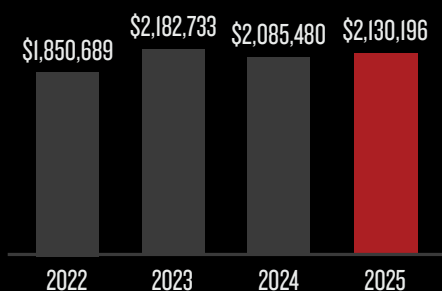
+2%
INCREASE

TOURNAMENT
FUNDRAISERS

-8%
DECREASE

TOURNAMENT
COMPETITORS

-0.4%
DECREASE



GLOBAL GRAPPLING DAY

Now in its sixth year, Global Grappling Day continued to unite the jiu-jitsu community around the world in support of the fight against cancer. 520 registrants from 34 U.S. states and four countries participated, with 274 fundraisers generating \$303,739 total raised.



Garden State BJJ led the way for the third consecutive year, raising \$53,419 in their fourth Global Grappling Day and once again earning our Top Fundraising Team award!

Our Top Five academies combined to raise an incredible \$106,320, including first-year participant MG Academy Association which surpassed \$10,000 after Marcelo Garcia encouraged his associated academies to join the movement. GGD events were held at both their New York City and Honolulu academies, with TCO staff member Ray Shedd making the trip to Hawaii to take part in the celebration. We also wanted to celebrate our friends at Wall to Wall Martial Arts in Louisiana for hosting its fifth consecutive Global Grappling Day event!

First-time TCO fundraiser Makenzie Belcher of Ruffhouse Jiu Jitsu Columbus was our Top Individual Fundraiser, raising \$13,127. Ray Chaparro and Romeo Santos also surpassed \$10,000, while 25 fundraisers exceeded \$2,000. The momentum continued beyond event day, with \$36,645 raised on December 13 and another \$35,839 donated afterward.

GLOBAL GRAPPLING DAY
FUNDS RAISED **\$304K**

GLOBAL GRAPPLING DAY
PARTICIPANTS **520**

AVERAGE RAISED PER
FUNDRAISER **\$1,108**





JIU-JITSU CON WITH MARCELO GARCIA

In August of 2025 we reignited our partnership with the IBJJF and doubled the size of our footprint to again engage with the BJJ community as they descended upon Las Vegas for Masters Worlds and the JJCON Open tournaments respectively. But this year, we were going MUCH bigger!

The highlight of the weekend was hosting none other than Marcelo Garcia, the greatest grappler of all time, for a free seminar on the JJCON seminar mats. The event quickly sold out and even the fences surrounding the mats were packed with onlookers trying to get a glimpse of Marcelo's brilliant methods of BJJ that led him to win numerous ADCC and IBJJF Championships. Afterwards, we hosted Marcelo for a meet-and-greet at our booth where hundreds of fans stood in a line that at times extended OUTSIDE of the Convention Center Halls! Marcelo was friendly and gracious with each and every single fan that came to meet him, signed autographs, took photos, and most importantly spread positivity and happiness to everyone in and around the Tap Cancer Out booth. I don't think we stopped smiling the entire time he was there!

To make the weekend even more unforgettable, our friend, 5x World Champion and Advisory Board member Bernardo Faria joined us the following day for another meet-and-greet that had dozens more fans lining up for the "huge honor" of snapping a photo, getting an autograph, and sharing a smile with Bernardo.



Prüfung
Bla. Pd. m.

Dedicate
♡
N166

Uncle
Bro. ♥

Burgh
Peperre

The Fullmans ♥
Babs

I fight for
my brother
Jose ♥
never you R.I.P ♥

Arvika Katic
Auntie Holert
♡

Tabitha's
MOM

Grammie
+
papa

Don
+
BRAD

Dad
&
Libby

Grandma
4/1/64
118/20

KATHY

miss
wieg randa
+
brandon

mom
and
Brandon

Grandma
and
Uncle Brander

Dach

ALC
9090

What is the
best way
to learn
the new
language?

Manda

Alan King
Donald Clark

Always Believe Salista

Right for
the people
that have
CANCER
from: Aver

David
and
Rose Pome

Are
you fr
my best + b

Eff

Tia
Barbara
We love
You!!!

Ken:
Love
Milky

Sabrin
De Oliveira
Webber
♡

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6/10/67

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Bobert's

Nadira
Karima
Richard
W. ♥

LOVE
Dad
Dad
Dad

QUE
DAB

MATHE
C2
Calculus

LAURA
!! ♡

Michael

ALL
VE

Tim
♥

DEISE
♥

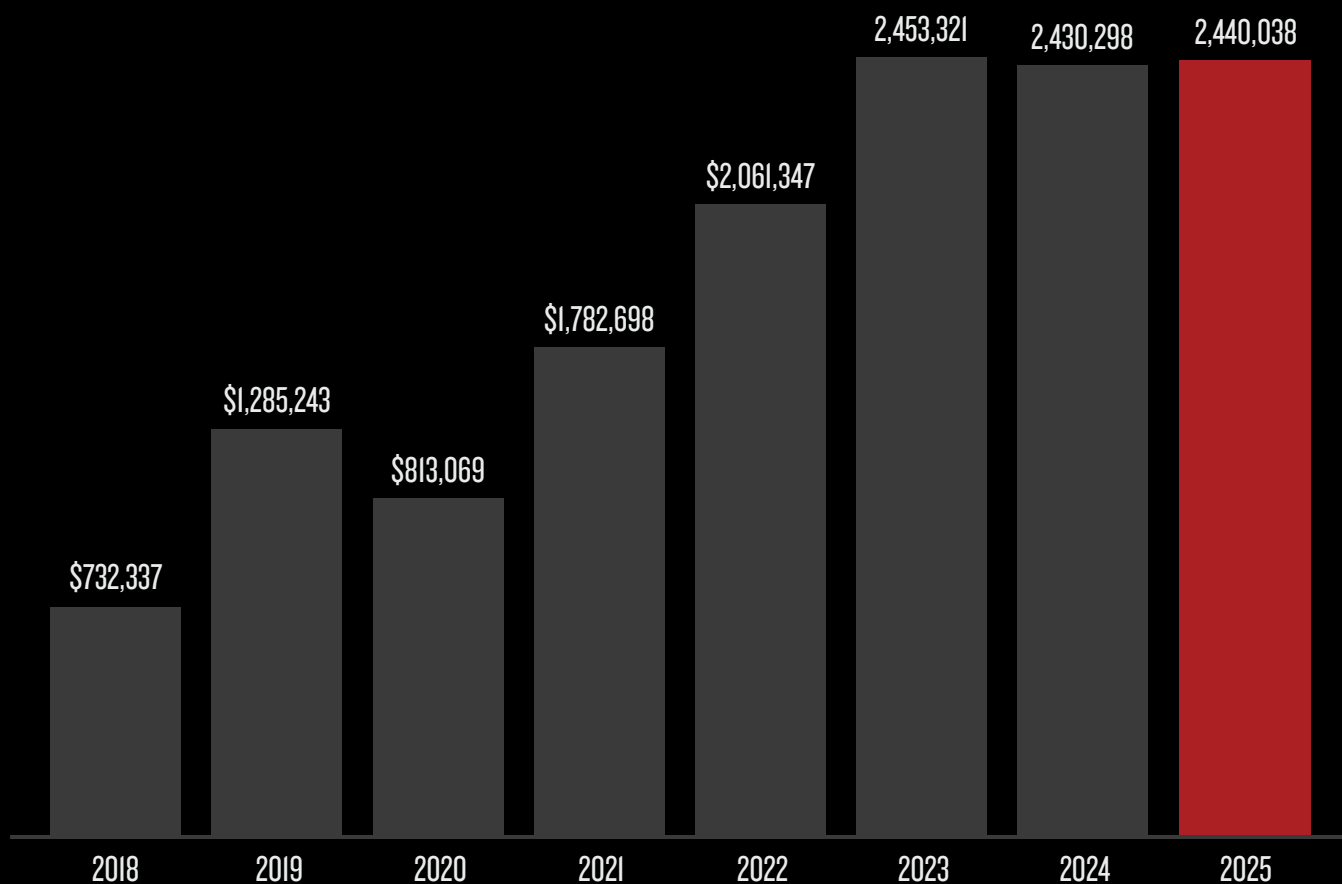
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YEARLY EVENT FUNDS RAISED

Fundraising is the engine that allows Tap Cancer Out to support our beneficiaries while investing in the infrastructure needed to continue growing our impact nationwide. In 2025, our BJJ Open tournament series and sixth annual Global Grappling Day once again generated more than \$2 million, marking our fourth consecutive year above that milestone.

After remaining nearly flat in 2024, total event fundraising edged upward by 0.4% in 2025. Beneath that modest overall growth were some significant gains, with 10 tournaments increasing their fundraising year-over-year. Raleigh, Denver, and Jacksonville led the way in terms of momentum, each improving by more than 50% respectively.





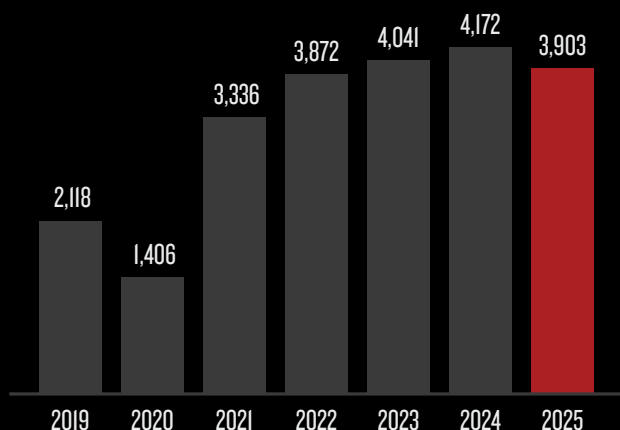
TOP FUNDRAISERS

Individual fundraising remains one of the strongest demonstrations of commitment to the Tap Cancer Out mission, and in 2025 our top fundraisers raised the bar yet again. Our Top Ten individual fundraisers generated a combined \$184,581—nearly 20% more than in 2024! Brian Jones, our top fundraiser at the Chicago BJJ Open, claimed the #1 spot with \$31,242 and now ranks fourth on our all-time fundraising list with \$67,696 raised.

Shannon Schade and Robby Warford once again finished among the Top Three and reached an even more remarkable milestone: both joined Tap Cancer Out's exclusive \$100K Club, becoming two of only three fundraisers ever to surpass \$100,000 raised. Shannon remains our #1 all-time fundraiser with \$115,774, while Robby ranks #3 with \$104,389. Joseph Jacovino led our youth fundraisers with \$16,337 raised, followed closely by fellow youth competitors and perennial top fundraisers Ronan Kelly and Anthony Muoio.

OF TRANSACTING FUNDRAISERS

YEAR OVER YEAR



2025 TOP TEN FUNDRAISERS

1.	Brian Jones - Pica Pau Jiu Jitsu	\$31,242
2.	Robby Warford - Dedeco BJJ	\$27,896
3.	Shannon Schade - Inversion BJJ	\$26,686
4.	Joseph Jacovino - Technique BJJ	\$16,337
5.	Ronan Kelly - Vitor Shaolin BJJ	\$15,827
6.	Anthony Muoio - Black Wolf Martial Arts	\$14,791
7.	Gabriel Paun - Gracie Sports USA	\$13,230
8.	Makenzie Belcher - Ruffhouse Columbus	\$13,128
9.	Bryan Beulin - Monument BJJ	\$12,865
10.	Caleb Napolski - Team Rabadi	\$12,579



TOP DONORS

At the core of our impact is the generosity of our donors. More than 33,000 individual gifts were donated to Tap Cancer Out in 2025. While every single gift is cherished, we like to recognize those gifts that help us dream even bigger.

OVER \$10,000

THE FAIR FIGHT FDN
KASAI GRAPPLING
TITO'S VODKA
BOGEY BROS GOLF CO.
BILL BASS FOUNDATION
BUCHANAN FAMILY FDN
THE WOODSHED INC
ANONYMOUS DONORS

OVER \$5,000

ADAM POLKINGHORN
BRYAN BUELIN
CHARLES TINLEY
CRAIG NAPOLIELLO
GEORGE PAVLONNIS
GRETCHEN FOLEY
KICKSITE
MATTHEW MOLLOY
MCCARTHY FAMILY
MCGRAW FOUNDATION
MARIO CIABARRA
MICHAEL WEAVER
ROMEO SANTOS
TERAH HENSLEY
TERRI KIGHT
THOMAS WOODWASKI
TULSA COMMUNITY FDN

OVER \$2,000

ALEX ECKLIN
ALEX LOUBERE
BRIAN JONES
CHRISTINA THOMAS
CRAIG JONES
DEBORAH MONAHAN
ERIC BROWN
EUGENE ZRINYI
FIDELITY CHARITABLE
JAMES MCCLAVE
JEANNINE TAYLOR
JEFF SORBEL
JOLLY JOHN'S KEEP YOU
TRUCKIN FUND INC
JOSH YAJCAJI
JOSHUA SOHN
KELLY WITMER
MARY LOCKHART
MICHAEL COSTELLO
MICHAEL KELLY
NAKAPAN PHUNGEPHORN
NEWDAY CONSTRUCTION
NICK SHALEK
PEGGY SANTULLI
PHILLIPS66
PRICE ALLEM

RYAN RIZOS
THE HOME DEPOT FDN
TOWN FAIR TIRE
VANESSA S

OVER \$1,000

ABE ADAMS
ADVANCED POWER USA
ALAN CVETKOVSKI
AMANDA WADE
AMITAY ESHEL
ANGELA CARNEY
ANTHONY SCHLOSSER
ASSURED CONSULTING
BANK OF AMERICA
BENJAMIN COSNER
BILL MACY
BILL THOMASON
BRENDA KIGHT
CAPITAL GROUP
CASEY LEE
CASTLETON COMMODITIES
CHRISTINE PATANE
CHRISTOPHER TAM
DANA HANSEN
DANIEL KING
DAVID CAMPBELL
DAVID CROCKER

DAVID GREENSTONE
DAVID HUBBARD
DEAN WILLIAMS
DEANA MORENO
DON BENNETTT
DWIGHT VALEROS
EILEEN DOYLE
ELIZABETH HOOD
ERIC CARLSON
GEORGE CURRAN
GIOVANNI'S RESTAURANT
GRACIE BARRA PARKER
GRANITE TELECOM
HENRY CARPENTER
HOSS ZAHIRI
IOENERGY INC.
JACK SMITH
JACOB BUSH
JAMES BARBER
JAMES LEE
JANET LONG
JASON HARPER
JASON VILLELLA
JAY WARWICK
JAYDEN CONNER
JEANNIE KAKIZAKI
JENNIFER KAZAKEWICH

JERAD MITCHELL
JEREE HANAVEC
JOEBE PIRTLE
JOEY MALANAPHY
JOHN FEASEL
JOHN GENTILE JR
JOHN NEWBERRY
JOHNSON & JOHNSON
JON THOMAS
JOSEPH ORINGER
JOSHUA PRATT
JUDY GRAY
JULIAN CRUZ
JUSTIN COOK
KATE KNEPPER
KIM SCHOONOVER
KRASSIMIRA IOVTCHEVA
LAYNE FAMILY FOUNDATION
LOCAL 5213
LOUISA MARSHALL
LUIS RODRIGUEZ
MADISON MCCABE
MARK CUNNINGHAM
MARTY SMITH
MARY MCQUILLAN
MAURICIO HUERTA
MCKYNZEE ALVARADO



TOP DONORS

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OVER \$1,000 (CONT.)

MICHAEL HALE	OWAISE MANSURI	SCOTT CAPPS
MICHAEL JASPER	PARIS FAMILY FOUNDATION	SHANNON MITCHELL
MICHAEL MILLS	PAUL ATKINS	SHELLY CHRISTENSON
MICHAEL WHITFIELD	PAUL MURDOCK	STEPHANIE TAVAJIAN
MICHAEL ZENGA	PAUL NELSON	STEVE SHOOK
MIGUEL VELEZ	RAFAEL S DE PAULA	STEVEN KENNEY
MIKE HINKSON	ROB PILEGGI	TAMPA BAY FISHERIES
N. BALASUBRAMANIAN	ROBERT HEATH	THE RYAN FAMILY FDN
NATASHIA MEDINA	ROBERT PETERS	TIM OERTEL
NATHAN LANDREY	RON TINDER	WAYNE BELCHER
NEIL WEBBER	RONNIE MERK	WELLS FARGO
NICHOLAS TOMAINO	RYAN MITCHELL	WENDY MASCOTTO
NORTHERN TRUST	SAMANTHA BARRY	WILKA NUNEZ
OMAR T	SAMANTHA FAIRLEY	